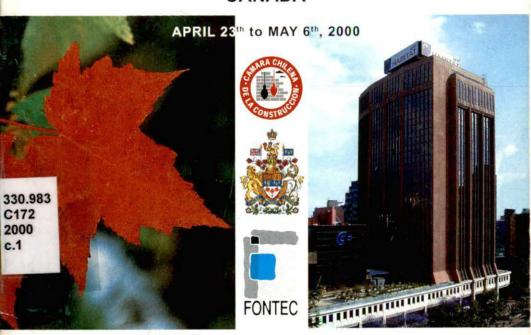
## TECHNOLOGICAL MISSION TO CANADA



CHILEAN CHAMBER OF BUILDING AND CONSTRUCTION





Capital

: Santiago

Surface

: 293.000 square miles (756.600 km<sup>2</sup>) + 485.000 square

miles of Chilean Antartic territory (1.250.000 km²)

Population

: 15.211.000 inhabitants

Language

: Spanish

PIB ('98)

: MM USA\$

73.000

Exports ('98)

: MM USA\$

14.900

Imports ('98)

: MM USA\$ 17.400

Major exports

Copper ('98) Fishmeal ('98) : MM USA\$ 5.330 346

Salmon ('98)

: MM USA\$ : MM USA\$ 516

Fruits ('98) Woods ('98) : MM USA\$ 1.260 : MM USA\$

350 6.399

Manufactures ('98): MM USA\$

**Construction Indicators** 

Public Investment ('99)

Millions USA\$ 3.178

Private Investment ('99)

Millions USA\$ 4.690

Labor force

400,000 workers

### CAMARA CHILENA DE LA CONSTRUCCION

### CHILEAN CHAMBER OF BUILDING AND CONSTRUCTION

In this trade association, construction companies, industry experts, suppliers and specialists, coordinate and design joint plans of action. These tasks are performed by the members of the Trade Committees according to their respective activities. Its structure constitutes a Board of Directors, chosen during a National Council, which is advised by various commissions when faced with specific subjects. All of this allows us to insure effective participation in the activities and decisions of the Trade Association.

The management of the Cámara Chilena de la Construcción has a nationwide unifying effect, that is expressed by its 16 Delegations located in every region of the country. Construction is recognized as one of the most dynamic economic activities, and the one that possesses, the greatest multiplying effect upon the development of the national productive structure. These traits, together with the responsabilities that the construction companies have assumed to reduce the housing deficit, and their vocation to community service, had left an unmistakeable mark on Chilean construction activities.

Along with its technical and trade association responsabilities, the construction trade association assigns great importance to social work. This is why, for almost 50 years the Cámara has founded various organizations in order to cover the needs of its workers, that goes from the social security area,

and health care, to education, training, and culture. All these now form part of the Social Network of the Cámara Chilena de la Construcción.

In the international scene, the Cámara Chilena de la Construcción is an active member of the Interamerican Federation of the Construction Industry, an institution integrated by the national federations of construction companies and businessmen throughout Latin America, with its main office in Mexico.

The Cámara Chilena de la Construcción, as dictated in its Declaration of Principles, approved in the National Council carried out in August 1994, was defined as a trade association that upholds the values, ethics and principles that are directed by its dedicated humanist vocation to service, which has developed its fraternal, mutually binding, democratic, and participative spirit.

Those who join the institution must share this spirit and anyone who does not respect these values or principles shall not remain as a member.

### TECHNOLOGICAL BUSINESS MISSION TO CANADA

The Technological Business Mission of Cámara Chilena de la Construcción to Canada, that includes representatives of member companies of such chamber, is directed to provide construction entrepreneurs, designers and professionals participating in the execution of works, a view of changes and current practices in the field of wood construction and wood prefabrication, while allowing them to evaluate the actual possibility for the transfer of technology to our country, and to establish business contacts in the visited countries.

To fulfill such objective, the Mission program contemplates technical visits to on-going or completed works applying prefabricated wood elements, prefabrication plants and institutions conducting technology research in the field.

The Mission is partly subsidized by Fondo Nacional de Desarrollo Tecnológico y Productivo (FONTEC), an agency under Corporación de Fomento de la Producción (CORFO) in the Ministry of Economy.

In turn, Canada's Embassy and its Commercial Office in Chile have directly cooperated in preparing the visit of this Mission to Canada.

Civil engineer Mr. Sergio Contreras is acting as Mission Leader for this event.

### **MEMBERS OF THE GROUP**







2000

### SERGIO CONTRERAS ARANCIBIA



### MISSION LEADER

# Mr. SERGIO CONTRERAS Structural Civil Engineer, Head of Mission

La Concepción 266, Of. 204 Providencia

Phone: (56-2) 244 5135 Fax: (56-2) 244 4850

Activity:
Engineering projects. Project management.
International trade representative.

Specific Interest:

Contact companies in the wood construction design business.

Interested in representing companies in Chile.

#### CAMARA CHILENA DE LA CONSTRUCCION

Vice President Research and Technological Comission

### ASOCIACION CHILENA DE SEGURIDAD



Mr. ANDRES ILLANES Head of Project Division

Av. Vicuña Mackenna 152, Providencia

Phone: (56-2) 685 2002 Fax: (56-2) 685 2003

Activity:
Administers the Chilean Labour-Accidents related law.
Also provides the necessary health and rehab services.

Specific Interest:
Identify applicable construction technologies in the areas of housing high-rise & health-care buildings.

### CAMARA CHILENA DE LA CONSTRUCCION



# Mrs. LUCIA CABRERA Architect Technical Area coordinator

Marchant Pereira 10, piso 3° Providencia

Phone: (56-2) 376 3361 Fax: (56-2) 371 3431

Specific Interest: Technology transfer in wood construction.

The Cámara Chilena de la Construcción is an association of contractor, building, industrial and specialist companies. As member of international organizations the Cámara Chilena belongs to the International Confederation of Contractors (CICCA), the Interamerican Federation for the Construction Industry (FIIC) and the Interamerican Housing Union (UNIAPRAVI).

## CERRO VERDE INGENIERIA Y CONSTRUCCIONES LTDA.



# Mr. ROBERTO PADILLA Operations Manager, Civil Engineer

Gertrudis Echeñique 394 Las Condes

Phone: (56-2) 263 0466 Fax: (56-2) 207 6257

Activity: Building company.

Specific Interest: Industrialized & semi-industrialized wood systems.

### **CESAR PALACIOS MONTTI**



Mr. CESAR PALACIOS
Civil Constructor

Principal 76, Lonco Oriente Concepción

Phones: (56-41) 32 6139 - 26 1405

Activity:

Housing builder; engineering in construction; Professor (Universidad del Bío Bío).

Specific Interest:
Establish industrialized wood housing.
Commercial links.

### CONSTRUCTORA CARELMAPU LTDA.



### Mr. CLAUDIO GAETE General Manager

Av. Ramón Munita 1553, Puerto Montt

Phone: (56-65) 26 2429 Fax: (56-65) 27 6195

Activity: Social housing builder real estate developer (Puerto Montt).

Specific Interest: J/V partner in Chinquihue 2000 project. Housing and industrial buildings imports.

## CONSTRUCTORA E INMOBILIARIA 2000 LTDA.



# Mr. FRED MELLER General Manager (President Asoc. Industriales de la Madera ACIM)

Av. Francisco Bilbao 3775, Of. 7 Providencia

> Phone: (56-2) 209 8539 Fax: (56-2) 223 0773

### Activity:

Wood housing builder structured, as well as civil construction firm for housing & industrial projects.

### Specific Interest:

J/V Canadian firm to pursue housing and industrial construction projects. Finishing products.

### CONSTRUCTORA JAIME CORDERO



Mr. JAIME CORDERO Owner

Manuel Montt 1476, Temuco

Phone-Fax: (56-45) 21 0012

Activity: Social housing builder.

Specific Interest: Use of wood in social housing program.

### CONSTRUCTORA LAS AMERICAS S.A.



Mrs. CECILIA LEIVA Architect

Benjamín 2935, Of. 501, Las Condes

Phone: (56-2) 234 4010 Fax: (56-2) 242 9415

Activity: High-end builder and architectural services

### CONSTRUCCIONES VIKINGS LTDA.



## Mr. HECTOR ROMAN General Manager

Plaza Vergara 172, Of. 23, Viña del Mar

Phone: (56-32) 68 5889 Fax: (56-32) 68 7950

Activity:
Prefab housing builder (unifamiliar units).

Specific Interest:
Prefab. housing systems, technology & products.
Rep. and/or J/V Canadian prefab.

### EMBAJADA DE CANADA



## Mr. PATRICIO CAÑETE Commercial Officer

Nueva Tajamar 481, 12th floor, North Tower, Santiago

> Phone: (56-2) 362 9660 Fax: (56-2) 362 9664

e-mail: patricio.canete@stago01.x400.gc.ca

### Interesting:

Develop a network of contacts in order to act as matchmaker between Canadian companies and their Chilean counterparts, developing the potential opportunities in the construction sector, focusing on the environmental construction methods used in Canada.

### **FONTEC**



Mr. TADASHI ASAHI Technology Transfer Fund Inspector

Moneda 921 - 5th floor

Phone: (56-2) 631 8535 Phone-Fax: (56-2) 228 6621

Activity:
CORFO Chilean State Department
of Development.

Specific Interest:
Ensure that the objectives of the mission (use of wood in construction are met).

### INDUSTRIAS LONGISUR LTDA.



Mr. FRANCISCO GARDILCIC Civil Construction

Av. Providencia 1071, Providencia

Phone: (56-2) 251 8222 Fax: (56-2) 251 8223

Activity: Industrialized housing builder (pine wood).

Specific Interest:
Prefab. wood housing manufacturers
of 1 or 2 storeys. Its technology and
building mechanism.

### MADERAS RALMI LTDA.



Mr. MIGUEL BONIFETTI
Architect,
Head of Design Department

Lote D-3, Camino a Penco, Fundo Cosmito, Concepción

> Phone: (56-41) 38 2719 Fax: (56-41) 38 7126

Activity:
Manufacturer of wooden doors,
windows and other construction elements.

Specific Interest:

New technologies related to innovative wood processing treatment.

## SOCIEDAD DE ARQUITECTURA Y CONSTRUCCION NATIVA LTDA.



Mr. RENE ACUÑA Manager

Andrés Bello 626, Temuco

Phone: (56-45) 31 8421 Fax: (56-45) 31 8419

Activity:
Design and construction of social housing in IX Region.

Specific Interest:
Prefab wood housing: windows, doors.
Interested in developing projects
in Chile (J/V partners).



### Cámara Chilena de la Construcción Centro de Documentación

Sr. Usuario: Solicitamos devolver este documento en la última fecha indicada

Fecha Dev.	Fecha Dev.	Fecha Dev.



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